



# MDR&D

## 2018

### Where Innovation Meets StartUp Wizards



## Medical Device Research and Development Summit Convention | Workshops | Networking

### 22 - 23 October 2018

David Intercontinental Hotel, Tel-Aviv, Israel

### Learn How to Develop Medical Device in Start-Up Situation

We are proud to announce the **MDR&D 2018 - the Medical Device Research and Development Summit**, to be held on October 22nd and 23rd, 2018, in the luxurious David Intercontinental hotel in Tel-Aviv, Israel.

The Startup nation's medical device gurus gather to share and exchange winning methodologies, tools and practices that boost return on investment.

Join us for 360-degree coverage of the medical device development lifecycle concentrating on the development stage. Learn how to fast track proof of concept, get up close and personal with lean prototyping methodologies, product-centered and patient centered design, manage practical aspects and approaches to design qualification, design transfer to production and small-scale production.

Familiarize yourself with the regulatory requirements and quality assurance standards and learn how to fit them to meet your start-up constraints. Understand the significance and role of your business plan, storyboard, patent strategy and regulatory pathway to market. Be inspired by the personal stories of Israel's serial entrepreneurs and connect to the best-in-class vendors.

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**Chairman:**

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**Gadi Ginot**  
CEO, Physio-Logic



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**Co - Chairman:**

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**Eran Toledo**  
PhD., CTO, Sanara Ventures



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**Ofar Doron**, Director, Lahav Research Institute

**Diego Falletti**, Technical Specialist & Scheme Manager Vascular - BSI Group, Italy

**Maier Fenster**, Head of Medical Devices Department, Ehrlich Group

**Ofir Gamliel**, CEO, ITL Israel Testing Laboratories

**Moshe Klaiman**, CEO, Medix Software

**Shlomi Rom**, Director, Business Development, Quasar

**Eyal Sandach**, General Manager, Nordson Medical

**Prof. Mickey Scheinowitz**, PhD., Director, Sylvan Adams Sports Institute, Tel Aviv University

**Nadav Sheffer**, Head of Medical Device Division, Israeli MOH; and Lecturer, Medical Engineering Department, AFEKA Academic College of Engineering

**Doron Stern, Adv.**, Tulchinsky Stern Marciano Cohen Levitski & Co., Law Offices

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## Conference Program:

### Day 1 - Monday October 22<sup>nd</sup>, 2018

08:30-09:15 **Registration & Reception**

09:15-09:30 **Welcome and Introduction**

09:30-09:50 **The Marriage Between Med-Tech and the Computer World**

Benad Goldwasser, MD, MBA, Chairman, Goldmed Ltd.

09:50-11:45 **Session A - Conception**

**Session Moderator:** Eran Toledo, CTO, Sanara Ventures

**How to Survive the Early Stage R&D Phase**

Eran Toledo, CTO, Sanara Ventures

**What an Engineer Needs to Know about Intellectual Property**

Maier Fenster, Head of Med. Devices Department, Ehrlich group

**Conception from the Investor Perspective**

Aimee Fisher, VP Business Development, Sanara Ventures

**Everything You Always Wanted to Know About NDA (But Were Afraid to Ask)**

Doron Stern, Adv., Tulchinsky Stern Marciano Cohen Levitski & Co., Law Offices

**Development of Ultra-Thin, Wireless and Flexible Retinal Prosthesis**

David Rand, Ph.D. Neurobiology, Research Associate, Lab of Prof. Y. Hanein, Center for Nanoscience and Nanotechnology, Faculty of Electrical Engineering, Tel Aviv University

**Panel - Early Stage - Do's & Don't 360 Perspective**

Doron Stern, Adv., Tulchinsky Stern Marciano Cohen Levitski & Co., Law Offices

Maier Fenster, Head of Med. Devices Department, Ehrlich group

Aimee Fisher, VP Business Development, Sanara Ventures

David Rand, Ph.D. Neurobiology, Research Associate, Lab of Prof. Y. Hanein, Center for Nanoscience and Nanotechnology, Faculty of Electrical Engineering, Tel Aviv University

Eran Toledo, CTO, Sanara Ventures

11:45-12:15 **Coffee Break**

12:15-14:00 **Session B - Design & Development**

**Session Moderators:** Barry Schnur, CEO, DSA & Eran Toledo, CTO, Sanara Ventures

**From Dream to Production - The Importance of Design for Manufacturability**

Shlomi Rom, Director, Business Development, Quasar

**Critical Choices in Outsourcing R&D and Production**

Barry Schnur, CEO, DSA

**Taking the Fast Lane: Medical Device Development in a Rapid and Agile Environment**

Elad Lachmanovitch, VP R&D, Tytocare

**Material Selection - Biological Safety Considerations**

Ophir Lavon, M.D. Head, Clinical Pharmacology and Toxicology Unit, Carmel Medical Center

**Success Story - From a Scoliosis Treatment Simulator to the Transmedtech Institute**

Carl-Eric Aubin, Ph.D., P.Eng., Chief Executive and Scientific Officer - Montreal TransMedTech Institute

**Full-Cycle Multi-Scale Prototyping at INL**

Dmitri Petrovykh, Corporate Expert, International Iberian Nanotechnology Laboratory (INL)

## Conference Program:

**Day 1 - Monday** October 22<sup>nd</sup>, 2018

**Panel - Enabling Methodologies and Technologies to Boost R&D in Startups and Corporates**

Barry Schnur, CEO, DSA

Shlomi Rom, Director, Business Development, Quasar

Carl-Eric Aubin, Ph.D., P.Eng., Chief Executive and Scientific Officer - Montreal TransMedTech Institute

Dmitri Petrovykh, Corporate Expert, International Iberian Nanotechnology Laboratory (INL)

Elad Lachmanovitch, VP R&D, Tytocare

Ophir Lavon, M.D. Head, Clinical Pharmacology and Toxicology Unit, Carmel Medical Center

14:00-15:00 **Lunch Break**

15:00-16:30 **Session C - Regulatory & Quality Considerations**

Session Moderator: Gadi Ginot, CEO, Physio-Logic

**Strategies to Regulatory Compliance in Startup Situation**

Gadi Ginot, CEO, Physio-Logic

**CE Marking of Medical Device Under the New EU MDR**

Paolo Valsecchi, Scheme Manager and Technical Expert Vascular Medical Devices, BSI

**The Conflict between R&D and Regulation**

Israel Citron, VP Q&R, Aspect Imaging

**Can Startup and Quality Management System Coexist?**

Efrat Shamgar, Accelerated Medical Device Approval & Certification Program Leader, Physio-Logic

**Product Safety: What Do You Need to Know?**

Steli Loznen, M.Sc. SM-IEEE, ITL Israel Testing Laboratories

**Panel - How to Integrate Q&R into the R&D Process**

Israel Citron, VP Q&R, Aspect Imaging

Steli Loznen, M.Sc. SM-IEEE, ITL Israel Testing Laboratories

Paolo Valsecchi, Scheme Manager and Technical Expert Vascular Medical Devices, BSI

Efrat Shamgar, Accelerated Medical Device Approval & Certification Program Leader, Physio-Logic

Gadi Ginot, CEO, Physio-Logic

16:30-16:50 **Keynote Lecture**

Ascher Shmulewitz, Owner, Medgenesis Partners

## Conference Program:

### Workshops day 1

10:00-11:30	<b>Workshop A1 - Design Control to FDA Standards</b> Best industry practices Gadi Ginot, CEO, Physio-Logic	<b>Workshop B1 - Preclinical Studies</b> Do's and don'ts in preclinical studies: tools to plan and execute your animal trials Ofer Doron, Director, Lahav Research Institute
11:30-12:00	<b>Coffee Break</b>	
12:00-13:30	<b>Workshop A2 - Digital Health</b> Practical guide to data science in health care Moshe Klaiman, CEO, Medix Oz Levi, CTO, MatrixBI Yaniv Almog, MobileODT, Head of Software Development Yitzi Pfeffer, IMedis Medical, CTO, Co-founder Yardena Peres, Manager, Innovative Solutions, IBM Watson Health	<b>Workshop B2 - Medical Electrical Equipment Certification (IEC60601)</b> Common pitfalls in safety tests and how to avoid them Steli Loznen, M.Sc. SM-IEEE, ITL Israel Testing Laboratories Slava Pilyagin, Senior product safety engineer, ITL Israel Anthon Nikitin, Product safety engineer, ITL Israel
13:30-14:30	<b>Lunch Break</b>	
14:30-16:00	<b>Workshop A3 - Contracts and Legal Affairs</b> Use your engineering skills to negotiate your contracts - an interactive simulation Doron Stern, Adv., Tulchinsky Stern Marciano Cohen Levitski & Co., Law Offices	<b>Workshop B3 - Production Considerations During R&amp;D</b> Shlomi Rom, Director, Business Development, Quasar David Ben Shitrit, Global NPD& Technologies Director, QIL

## Conference Program:

### Day 2-Tuesday October 23<sup>rd</sup>, 2018

08:30-09:15 **Registration & Reception**

09:15-09:30 **Welcome**

09:30-10:00 **The Life-Cycle of an Invention: From an Academic Paper to a Product**

Prof. Zeev Zalevsky, Faculty of Engineering, Bar-Ilan, University; Entrepreneur and CTO of several startups

10:00-11:30 **Session D - Product Centered Development**

**Session Moderator:** Eran Toledo, CTO, Sanara Ventures

**Product Development Considerations**

Aimee Fisher, VP Business Development, Sanara Ventures

**Product management from the corporate perspective**

Noa Ben-Asher, Director of Product Management, Philips

**Medical IOT Device Product Lifecycle - The Product Manager's Nightmare:**

**Who is My Customer? What are My Requirements?**

Zohar Horovitz-Limor, Director of Product, Nuvo-Group

**Weighing Reimbursement in Product Development**

Amir Inbar, CEO, Mediclever Reimbursement Consultants

**How to Become/Maintain a Global R&D center-of-excellence in the Medical-Devices Arena? (Keys to success)**

Amir Lichter, VP Technology & Ventures, Lumenis

**Panel - Technology VS. Product - the Startup Dilemma**

Eran Toledo, CTO, Sanara Ventures

Aimee Fisher, VP Business Development, Sanara Ventures

Noa Ben-Asher, Director of Product Management, Philips

Amir Inbar, CEO, Mediclever Reimbursement Consultants

Amir Lichter, VP Technology & Ventures, Lumenis

Zohar Horovitz-Limor, Director of Product, Nuvo-Group

11:30-12:00 **Coffee Break**

12:00-13:30 **Session E - Design Qualification V&V**

**Session Moderator:** Gadi Ginot, CEO, Physio-Logic

**Design Qualification - Regulatory Considerations**

Gadi Ginot, CEO, Physio-Logic

**Animal Models - Is It the Animal's Fault?**

Sigal Meilin, CSO, MD biosciences

**AMAR Approval and Medical Device Quality**

Nadav Sheffer, Head of Medical Device Department, Israeli MOH and Lecturer, Medical Engineering Department, AFEKA Academic College of Engineering

**The Role of Usability Engineering in Design Qualification**

Noa Ben-Dov, Accelerated Medical Device Approval & Certification Program Leader, Physio-Logic

**Panel - Design Qualification - How Much is Enough**

Ofer Doron, Director, Lahav Research Institute

Gadi Ginot, CEO, Physio-Logic

Nadav Sheffer, Head of Medical Device Division, Israeli MOH; and Lecturer, Medical Engineering Department, AFEKA Academic College of Engineering

Noa Ben-Dov, Accelerated Medical Device Approval & Certification Program Leader, Physio-Logic

Sigal Meilin, CSO, MD biosciences

13:30-14:30 **Lunch Break**

## Conference Program:

**Day 2-Tuesday** October 23<sup>rd</sup>, 2018

- 14:30-15:00 **AI Disruption in a Regulated Environment**  
Eyal Gura, Co-Founder & CEO, Zebra
- 15:00-16:30 **Session F - Digital Health & Medical Software**  
**Session Moderator:** Moshe Klaiman, CEO, Medix
- The Landscape and Challenges of Digital Health and Medical Software Development**  
Moshe Klaiman, CEO, Medix
- Your Security in the Eyes and Process of Your (US) Client (Kaiser Permanente)**  
Chen Heffer, Cytech
- The Future of Healthcare is in the Cloud**  
Daniel Levit, Business Manager, Google Cloud
- Convergent Design: Prototyping at the Intersection of Physical and Digital Experience**  
James Luther, Creative Director, Frog Design
- Panel - R&D for Digital Health**  
Moshe Klaiman, CEO, Medix  
Chen Heffer, Cytech  
Daniel Levit, Business Manager, Google Cloud  
James Luther, Creative Director, Frog Design

### Workshops day 2

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|-------------|--|--|
| 10:00-11:30 | <b>Workshop C1 - Digital Health - Software Architecture Challenges</b><br>An interactive touch-and-go architecture for your medical application for selected innovative companies<br><b>Moshe Klaiman</b> , CEO, Medix<br><b>Oleg Gohman</b> , Cloudzone by Matrix<br><b>Amit Einav</b> , Google Cloud<br><b>Moshe Sambol</b> , Google Cloud | <b>Workshop D1 - Hit The Expert – Technical Panel</b><br>Technical problems solving<br><b>Barry Schnur</b> , CEO, DSA  |
| 11:30-12:00 | <b>Coffee Break</b>  |  |
| 12:00-13:30 | <b>Workshop C2 - Surprised by Intellectual Property</b><br>An Interactive Intellectual Property Protection Simulation<br><b>Maier Fenster</b> , Head of Medical Devices Department, Ehrlich & Fenster, Ehrlich Group<br><b>Gil Perlberg</b> , Perl IP Consulting   | <b>Workshop D2- Software Development Methodologies</b><br>Agile, Scrum and other modern software development methodologies - how to reconcile with FDA/CE<br><b>Keren Elghouzzi-Kazachinsky</b> , Head of SW Q&R and Certification Project Manager, Physio-Logic   |
| 13:30-14:30 | <b>Lunch Break</b>   |  |
| 14:30-16:00 | <b>Workshop C3 - Human Resources</b><br>How to attract, select and retain R&D talents in a competitive environment<br><b>Keren Razon</b> , Talent Acquisition Leader, Philips Israel<br><b>Ira Iozsef</b> , HR Manager, Healthcare Informatics, Philips Israel   | <b>Workshop D3 - Overview on ISO 14971: Risk Management for Medical Devices</b><br>ISO 14971 defines the international requirements of risk management systems for medical devices, defining best practices throughout the entire life cycle of a device<br><b>Paolo Valsecchi</b> , Scheme Manager and Technical Expert Vascular Medical Devices, BSI |

\*The program is subject to changes. | English is the official language of the conference